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## TOTAL FACE GROUP LTD

10<sup>th</sup> March 2016

### **TFG Secures Retail Finance Agreement**

Total Face Group Limited (“TFG” or “the Company”) is pleased to announce that it has entered into a retail finance agreement with zipMoney Ltd (ASX: ZML, “zipMoney”) to deliver flexible interest-free payment plans to customers of the Company across its clinic network.

The agreement with zipMoney allows TFG to offer clients who are interested in Coolsculpting body fat reduction treatments, a seamless and integrated “interest-free, pay later” service. The point-of-sale experience will improve the affordability of Coolsculpting treatments and allow for greater flexibility in package and plan pricing.

The Coolsculpting technology was developed by Harvard scientists and is based on the proprietary science of Cryolipolysis®. It forms one of TFG’s three treatment modalities and is a key platform of the Company’s organic growth plans.

The zipMoney offering was successfully trialed at TFG’s recent “cool events” which attracted more than 50 clients across 2 nights in our Melbourne based Moonee Ponds and Windsor clinics, where 177 cycles were sold.

TFG CEO Mrs Joanne Hannah commented *“We are delighted to be partnering with such an innovative firm as zipMoney. We see the partnership substantially increasing the affordability of Coolsculpting and thereby growing our revenue in this important modality.”*

zipMoney CEO Mr Larry Diamond commented *“We are excited to be partnering with TFG who are market leaders in the medical aesthetics space. We will work closely with the TFG clinic network to ensure this partnership delivers affordable treatment plans to their ever-growing client base.”*

Any questions relating to this announcement should be directed to Mrs Joanne Hannah, Chief Executive Officer +61 3 8547 3600.

#### **TOTAL FACE GROUP LIMITED**

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### **About TFG**

TFG is Australia's largest group of premium cosmetic clinics offering Cosmetic Injectable treatments, Skin Solutions and Coolsculpting body fat reduction treatments. With seven clinics in Melbourne and three in Sydney, Total Face Group provides an honest, consistent and highly professional medical approach to facial rejuvenation and body sculpting treatments.

Our clinics have been providing clinical excellence for 27 years to men and women in Australia. It is our commitment to education, safety and product choice, which means we are the trusted national provider of cosmetic treatments.

### **About zipMoney**

zipMoney is a leading player in the digital retail finance industry. It offers point-of-sale credit and digital payment services to the retail, education, health and travel industries. It is focused on offering transparent, responsible and fairly priced consumer credit products. zipMoney's platform is entirely digital and leverages big data in its proprietary decisioning credit engine to deliver real-time consumer responses. zipMoney is managed by a team with over 35 years' experience in retail finance and is a licensed and regulated credit provider. For more visit [www.zipmoneylimited.com.au](http://www.zipmoneylimited.com.au).

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