



FOR GOOD LOOKS

ASX ANNOUNCEMENT
TOTAL FACE GROUP STRENGTHENS LEADERSHIP TEAM

Total Face Group Limited (ASX: TFG)

24th January 2017

Company Announcements Office
Australian Securities Exchange
10th Floor, 20 Bond Street
SYDNEY NSW 2000

Dear Sir/Madam,

Kerstin Grant - **new Head of Operations**
Kathryn Bran - **new Group Manager Facial Aesthetics**

Total Face Group Limited (TFG) CEO, Mrs Joanne Hannah, today announced two new appointments to the Company's executive team as TFG positions itself for the next phase of growth.

Ms Kerstin Grant has been appointed the new **Head of Operations**. Kerstin has over 20 years' experience within the healthcare industry both here in Australia and internationally having spent time managing the operations and commercial effectiveness in the European, African and AsiaPac markets for global Pharmaceutical company, Sanofi.

Kerstin has demonstrated success in leading and growing businesses through her ability to set and clearly communicate strategy, building a high performance culture to deliver results. Kerstin brings a high level of commercial, marketing and systems experience backed by a strong financial acumen and proven ability to effectively manage the P&L.

Ms Kathryn Bran has been appointed the new **Group Manager Facial Aesthetics** to drive further growth in TFG's largest modality - Cosmetic Injectables. Kathryn brings with her extensive industry experience and knowledge from her 5+ years at Allergan in their Medical Aesthetics division where she held senior management positions spanning education for ANZ and sales regionally for NSW and ACT.

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Focusing on B2B2C sales, Kathryn has a proven track record of achieving growth in sales through the implementation of unique medical educational programs. Kathryn has worked closely with local and international Key Opinion Leaders (KOL's) and has also worked closely with, and developed relationships with, key industry bodies, including industry regulators. A number of the KOL's Kathryn has worked with reside within TFG today.

TFG CEO, Mrs Joanne Hannah said:

“Kerstin and Kathryn each bring an excellent combination of experience, business acumen and passion for our industry to the roles. We are positioning ourselves for the next phase of growth and I’m delighted to have been able to strengthen our executive team with candidates of their calibre. I look forward to working with them in our pursuit to become the most respected, influential and successful organization in the medical aesthetic market.”

Any questions relating to this announcement should be directed to Mrs Joanne Hannah, Chief Executive Officer +61 3 8547 3600.

Yours faithfully

Joanne Hannah
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